



THE GOOD SAMS FOUNDATION'S APPROACH TO ENGAGING WITH PARTNERS

To ensure that we collaborate successfully with partners for both short and long term programs and projects we will:

- devote adequate time to develop partnership arrangements and ensure we understand our partner's goals and aspirations, and any limitations to their performance that they might be likely to encounter.
- Invite partners to collaborate with us and develop the content for our agreements
- Discuss and negotiate the content of agreements with partners rather than rigidly imposing our standard MOU template.
- Conduct discussions in a manner which recognises the unique strengths and contributions of all parties, and is sensitive to power imbalances, language and cultural barriers.
- In all partnership discussions the needs of our primary stakeholders – vulnerable women and children – and the local community stays central to our thoughts and decisions.